ICSA TREASURER'S REPORT 1/15/2022

Our organization's books have not been closed for 2021. In the near future the balance sheet as well as the profit and loss statement will be posted on our web site.

Two years ago this organization agreed to pursue the hiring of an Executive Director. Due to the Covid situation the process has been delayed. We are now back on track in the process and have reached the funding stage. This will require an increase in annual dues. The Executive Board has discussed this matter and has the following dues proposal:

Cross Regional Members \$800 Regional Members \$400 Fundamental Members \$100

These amounts will generate \$69,500 in gross dues revenue. For comparative purposes in 2020 we had \$34,900 in gross dues revenue. The addition revenue of \$35k will be used to help fund the executive director position.

If approved the billing will begin April 1, 2022