

2015 PROPOSED ICSA BUDGET

		2015	2014	2013	2012	2011	2010	2009
		Proposed	YTD as of					
		Budget	12/10/2014	Actual	Actual	Actual	Actual	Actual
OPERATING REVENUE								
Annual Dues		25,000	24,720	24,980	24,650	24,970	24,320	23,480
Grants	BUSA/WUG Tour			3,000	3,000			4,000
Intersectional Fees		25,000	25,410	20,610	11,010	11,100	10,950	10,920
Regatta Entry Fees		11,500	11,356	7,438	2,196			
Dividends & Interest		2,000	2,240	395	2,176	3,370	2,951	3,105
Gain/Loss on Investment		5,000	9,551	7,458	17,989	-7,709	18,518	35,456
Sales of AA certs & DVDs			590	139	500			
Donations		0	1,040				500	1,350
Sponsorship		50,000	47,000	28,000	52,750	43,650	30,000	30,000
	APS		4,000	8,000	9,000	8,000	4,000	
	Beneteau	14,500						
	Gill	6,500	13,000		6,000	6,000	6,000	6,000
	LaserPerformance	7,000	7,000	7,000	13,000	8,000	6,000	8,000
	Luminaria						1,500	1,500
	Marlow	8,000	8,000	4,000	4,000	4,000		4,000
	Maclaren				6,000			
	Quantum	5,000	5,000		5,000	2,500	7,500	7,500
	Patagonia						2,000	
	Sail1Design						1,000	1,000
	Sperry	9,000	9,000	9,000	8,750	13,150		
	US Sailing		1,000		1,000	2,000	2,000	2,000
TOTAL OPERATING REVENUE		118,500	121,907	92,020	114,271	75,381	87,239	108,311
OPERATING EXPENSES								
Accounting Fees:Tax Prep/State filing		750	633	485	358	406	416	396
Administration		27,100	22,147	25,654	25,863	25,373	20,085	20,027
	Investment Fee	1,750	1,625	322				
	Printing & Postage	150	122	132	663	173	135	77
	I/Sec Coordinator	6,000	6,000	6,000	6,000	6,000	750	750
	ICSA President	19,200	14,400	19,200	19,200	19,200	19,200	19,200
Appeals & Rules Comm.		250	0	0	0	0		500
Awards		6,500	8,448	4,312	4,865	5,792	4,979	3,880
	Trophies	5,000	4,084	3,438	3,510	3,055	3,354	3,492
	Permanent Trophies	1,000	2,733	710	988	1,703	1,625	388
	Certificates	500	1,631	164	367	1,034		
Championship Sponsorship		22,500	22,250	35,443	19,386	32,040	19,500	29,140
	BUSA/WUG Tour			15,943		3,214		12,803
	Championship Grants	14,500	14,500	14,500	13,386	19,826	14,500	14,337
	Post Season Competition	8,000	7,750	5,000	6,000	9,000	5,000	2,000
Development		12,000	12,174	22,862	18,571	10,277	14,784	2,638
	Clinics & Development				2,262	1,000	2,097	1,325
	District Rebate Grants		350	340	158	450	758	
	Video/CD (Jobson)		5,000	5,000	1,426	1,476	1,329	1,313
	Scoring program		6,824	17,522	14,725	7,000	10,000	
	Travel					351	600	
Fees		150	150	150	125	125	305	505
	US Sailing O'Day entries						180	380
	US Sailing dues	150	150	150	125	125	125	125
Honoraria		4,000	3,780	2,620	4,600	4,200	5,400	5,200
Insurance		2,400	2,296	2,159	2,065	1,063	2,294	2,608
	Regatta Liability		1,270	1,210	1,116	1,063	1,063	1,008
	Director Liability		1,026	949	949		1,231	1,600
Meeting Expenses		2,000	3,041	232	509	1,246	1,204	1,556
PR/Media Coverage		12,000	11,363	8,950	12,500	11,154	11,472	9,406
	Media Coverage		6,044	6,950	5,700	5,902	5,860	5,828
	Regatta Photos & Video		5,319	2,000	6,800	5,252	5,612	3,578
Sponsor Fulfillment		5,000	5,115		402	5,143	2,652	
Travel Expense		5,000	5,195	6,155	7,122	5,610	2,210	1,683
	President			326				
	Secretary		1,584	780	194	1,653	513	
	Treasurer		910	643	2,246	390	769	658
	ICSA Reps.		1,748	1,138	448	2,304	574	1,025
	Intersec. Coordinator		953	3,268	1,867	293		
	PROs/Judges				1,991	970		
	US Sailing Meeting				376		354	
Website		9,000	8,582	5,901	1,891			
Other			355					
TOTAL OPERATING EXPENSES		108,650	105,529	114,923	98,257	102,429	85,301	77,539
Net operating activity		9,850	16,378	-22,903	16,014	-27,048	1,938	30,772