

ICSA Fees & Billing Policies

Updated 5/5/2022

MEMBERSHIP DUES

Dues are assessed each Spring following the report to the ICSA Graduate Secretary which indicates how many teams in each Conference are classified as Cross-Regional, Regional, and Fundamental. The ICSA Graduate Treasurer sends the bill no later than April 1 to each Conference Graduate Treasurer. It is due to be paid no later than April 30 each year in order for that Conference's teams to continue to participate.

2020 Membership Dues (approved 5/21/2018 for implementation 1/1/2020)

- \$100 – Associate Member Schools
- \$200 – Provisional Member Schools
- \$200 – Regular Member Schools

2022 Membership Dues (approved 1/15/22 for implementation 1/15/2022)

- \$100 – Fundamental Member Schools
- \$500 – Regional Member Schools
- \$1500 – Cross Regional Member Schools

New member teams from any ICSA Conference shall be eligible for a rebate of their first-year dues and entry fees, to be paid from ICSA development funds. Individual teams are responsible for applying directly to the ICSA Graduate Treasurer for reimbursement by providing proof of payment.

INTERCONFERENCE REGATTAS

\$50 – Showcase Events (approved 1/13/2018 starting with Fall 2018 events)

\$30 – Interconference, Cross Regional, and Promotional Events

\$15 – Two-Conference Events (approved 5/21/2018 starting with Fall 2018 events)

- Teams which fail to withdraw within the proper time frame will be billed. Therefore, it is important to do this appropriately.
- Interconference Regatta fees shall be billed no later than April 1 to each Conference by the ICSA Treasurer for the previous calendar year. The fees will be included with the regular Spring bill. Conferences are responsible for collecting from their teams

CERTIFICATE REPRINTS

ICSA provides certificates to All Americans, Academic All-Americans (sailor copy only), College Sailor of the Year, Women's College Sailor of the Year, Sportsmanship Award, Student Leadership Award, Outstanding Service by a Professional, Outstanding Service by a Volunteer, Lifetime Service, Meritorious Service and Competitive Achievement.

\$20 per certificate, verify spelling and school details here:

- [All Americans](#)
- [Academic All-Americans](#)
- [College Sailor of the Year, Women's College Sailor of the Year, Sportsmanship Award, Student Leadership Award, Outstanding Service by a Professional, Outstanding Service by a Volunteer, Lifetime Service, Meritorious Service and Competitive Achievement](#)

NATIONALS

Sponsorship from ICSA to the Hosts

- \$2500 – Coed Nationals
- \$2500 – Team Race Nationals
- \$2500 – Women's Nationals
- \$2000 – Women's Team Race**
- \$3500 – Match Race Nationals
- \$750 – Men's Singlehanded Nationals
- \$750 – Women's Singlehanded Nationals

Money to Hosts

ICSA Regatta Spring Nationals Sponsorship Payment Schedule

- 25% - when Notices of Race are finalized
- 25% - when event website is live and complete
- 50% - following the finalization of events and submission of financial report

ICSA Championship Fee Breakdowns 2022

Event	# Teams	Entry Fee/ Team	Total Revenue	ICSA Royalty/ Team	ICSA Royalty Total	Processing Fee	Processing Fee Total	Amount to host	ICSA Sponsorship
Coed	36	\$ 500.00	\$ 18,000.00	\$ 100.00	\$ 3,600.00	\$ 11.00	\$ 396.00	\$ 14,004.00	\$ 2,500.00
Women	36	\$ 500.00	\$ 18,000.00	\$ 100.00	\$ 3,600.00	\$ 11.00	\$ 396.00	\$ 14,004.00	\$ 2,500.00
Team Race	16	\$ 500.00 15% increase in 2023	\$ 8,000.00	\$ 100.00	\$ 1,600.00	\$ 11.00	\$ 176.00	\$ 6,224.00	\$ 2,500.00
						Total Entry Fees to Host	\$ 34,232.00	\$ 7,500.00	
						Total Revenue to Host from ICSA:		\$ 41,732.00	
Women's Race	12	\$402.50	\$4,830.00	\$100.00	\$1,200.00	\$11.00	\$106.26	\$3,523.74	\$2,000.00
						Total revenue to Host from ICSA:		\$ 5,523.00	
Event	# Teams	Entry Fee/ Team	Total Revenue	ICSA Royalty/ Team	ICSA Royalty Total	Processing Fee	Processing Fee Total	Amount to the host	ICSA Sponsorship
Match Race	10	\$ 402.50	4025.00	\$ 100.00	\$ 1,000.00	\$ 8.00	\$ 80.00	\$ 2,945.00	\$ 3,500.00
						Total Revenue to Host from ICSA:		\$6,445.00	
Singlehanded	36	\$ 115.00	\$ 4,140.00	\$ 25.00	\$ 900.00	\$ 2.50	\$ 90.00	\$ 3,150.00	\$ 1,500.00
						Total Revenue to Host from ICSA:		\$ 4,650.00	

