ICSA Fees & Billing Policies

Updated 5/21/2018

**MEMBERSHIP DUES**

Dues are assessed each Spring following the report to the ICSA Graduate Secretary which indicates how many teams in each Conference are classified as Regular, Regular-Provisional, and Associate. The ICSA Graduate Treasurer sends the bill no later than April 1 to each Conference Graduate Treasurer. It is due to be paid no later than April 30 each year in order for that Conference’s teams to continue to participate.

**2002-2019 Membership Dues**

$70 – Associate Member Schools

$130 – Provisional Member Schools

$130 – Regular Member Schools

**2020 Membership Dues (approved 5/21/2018 for implementation 1/1/2020)**

$100 – Associate Member Schools

$200 – Provisional Member Schools

$200 – Regular Member Schools

New member teams from any ICSA Conference shall be eligible for a rebate of their first year dues and entry fees, to be paid from ICSA development funds. Individual teams are responsible for applying directly to the ICSA Graduate Treasurer for reimbursement by providing proof of payment.

**INTERCONFERENCE REGATTAS**

$50 – Showcase Events (approved 1/13/2018 starting with Fall 2018 events)

$30 – Interconference & Promotional Events

$15 – Two-Conference Events (approved 5/21/2018 starting with Fall 2018 events)

* No Interconference Regatta fees are to be paid by the host team.
* Teams which fail to withdraw within the proper time frame will be billed. Therefore, it is important to do this appropriately.
* Interconference Regatta fees shall be billed no later than April 1 to each Conference by the ICSA Treasurer for the previous calendar year. The fees will be included with the regular Spring bill. Conferences are responsible for collecting from their teams

**CERTIFICATE REPRINTS**

ICSA provides certificates to All Americans, Academic All-Americans (sailor copy only), College Sailor of the Year, Women’s College Sailor of the Year, Sportsmanship Award, Student Leadership Award, Outstanding Service by a Professional, Outstanding Service by a Volunteer, Lifetime Service, Meritorious Service and Competitive Achievement.

$20 per certificate, verify spelling and school details here:

* [All Americans](https://docs.google.com/spreadsheets/d/1zXP-j_x7Zt7IQlvYycCbXNzVk4wK46bWKIJutUkRM50/edit#gid=0)
* [Academic All-Americans](https://docs.google.com/spreadsheets/d/1psgBHuIzoJh3jInZckZ5QAlNR_0_CTRHsae5oybpdAY/edit#gid=0)
* [College Sailor of the Year, Women’s College Sailor of the Year, Sportsmanship Award, Student Leadership Award, Outstanding Service by a Professional, Outstanding Service by a Volunteer, Lifetime Service, Meritorious Service and Competitive Achievement](https://docs.google.com/spreadsheets/d/1h9xJMuG8JBPYO7E0orK-gbOlAN5GHrEl3R2Xr333-7Q/edit#gid=391711758)

**NATIONALS**

**Sponsorship from ICSA to the Hosts**

$2500 – Coed Nationals

$2500 – Team Race Nationals

$2500 – Women’s Nationals

$3500 – Match Race Nationals

$750 – Men’s Singlehanded Nationals

$750 – Women’s Singlehanded Nationals

**Money to Hosts**

ICSA Regatta Spring Nationals Sponsorship Payment Schedule

* 25% - upon presentation of report at the winter ICSA meeting in January prior to the regattas
* 25% - when Notices of Race are finalized
* 25% - when event website is live and complete
* 25% - on the first day of the first event

**ICSA Championship Fee Breakdowns**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Event | # Teams | Entry Fee/ Team | Total Revenue | ICSA Royalty/ Team | ICSA Royalty Total | Processing Fee | Processing Fee Total | Amount retained by the host | ICSA Sponsorship |
| Coed | 36 |  $ 500.00  |  $ 18,000.00  |  $ 100.00  |  $ 3,600.00  |  $ 11.00  |  $ 396.00  |  $ 14,004.00  |  $ 2,500.00  |
| Women | 36 |  $ 500.00  |  $ 18,000.00  |  $ 100.00  |  $ 3,600.00  |  $ 11.00  |  $ 396.00  |  $ 14,004.00  |  $ 2,500.00  |
| Team Race | 16 |  $ 500.00  |  $ 8,000.00  |  $ 100.00  |  $ 1,600.00  |  $ 11.00  |  $ 176.00  |  $ 6,224.00  |  $ 2,500.00  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Total Entry Fees to Host |  $ 34,232.00  |  $ 7,500.00  |
|  |  |  |  |  |  | **Total Revenue to Host from ICSA** |  ***$ 41,732.00***  |  |
|  |  |  |  |  |  |  |  |  |  |
| Event | # Teams | Entry Fee/ Team | Total Revenue | ICSA Royalty/ Team | ICSA Royalty Total | Processing Fee | Processing Fee Total | Amount retained by the host | ICSA Sponsorship |
| Match Race | 10 |  $ 350.00  |  $ 3,500.00  |  $ 100.00  |  $ 1,000.00  |  $ 8.00  |  $ 80.00  |  $ 2,420.00  |  $ 3,500.00  |
|  |  |  |  |  |  | **Total Revenue to Host from ICSA** |  ***$ 5,920.00***  |  |
|  |  |  |  |  |  |  |  |  |  |
| Singlehanded | 36 |  $ 100.00  |  $ 3,600.00  |  $ 25.00  |  $ 900.00  |  $ 2.50  |  $ 90.00  |  $ 2,610.00  |  $ 1,500.00  |
|  |  |  |  |  |  | **Total Revenue to Host from ICSA** | ***$ 4,110.00*** |  |